



Biography

Michael G. Gallagher, CEBS

Michael Gallagher is the national sales executive for Kaiser Permanente's National & Multi-State business. He is responsible for the leadership and management of new sales activity and production in Kaiser Permanente's Central Region. His territory includes a portion of the Mid-west, Rocky Mountain and Southwestern U.S.

Gallagher has 30 years experience in employee benefits while helping consultants implement an integrated health care delivery system for their corporate clients. His work includes assisting in the employer's efforts to promote workforce wellness, prevention, disease and disability management to get at the core drivers of expanding healthcare costs. In addition, he has established and led channel distribution strategies and market-planning initiatives to optimize consultant engagement opportunities.

Prior to joining Kaiser Permanente, Gallagher held sales management positions with several major carriers. He also served as a regional sales and broker distribution manager for Kaiser Permanente in Colorado.

Gallagher earned his B.A. at Michigan State University in East Lansing, Michigan, and a Master in Business Administration from Baldwin Wallace College, Berea, Ohio. He has served as the past president of the Colorado ISCEBS Chapter and Board Chair of the American Diabetes Association of Colorado.